

eBay: Using Drop Shippers to Sell on eBay

There is no question about the profitability of a business based on selling things on eBay. The concern most people have is what they are going to sell, once Grandma's attic is cleaned out and there are no more heirloom jewelry or heritage clothing to sell from the neighborhood yard sales. Maybe you are fortunate enough to have been in on the beginnings of eBay, when you could go down to your thrift shop, purchase items there and sell them for a huge profit on eBay.

Now though, many second-hand stores are taking the time to list items on eBay directly and it's hard to find items that aren't already priced at the maximum price that the market will handle.

If you are interested in developing your own eBay business with all the freedom that a home-based business provides, you should consider selling items on eBay without the hassle of inventory management and control. By setting up drop ship agreements with wholesalers, you can have all the benefits of your own business, but you are freed from the cost of warehouse space, inventory management concerns and what's more, you have no packing and shipping costs.

You can even work out an arrangement with a dropshipper where they provide a data file with information about the product that is in a format where it will upload easily to eBay. When someone purchases the product from your eBay website or storefront, you then wait for the payment to clear then purchase the item from the dropshipper and arrange to have the item sent directly to the purchaser.

There are several benefits from using a dropshipper format for your eBay business. First, you have no cash tied up in inventory. You don't actually buy the item until it's already sold and has been paid for. Second, you don't have to find warehouse space that can be expensive, You never have to worry about your inventory becoming obsolete or spoiling. Finally, you don't have to pay employees to prepare the packages for mailing, haul them to the post office, the UPS store or arrange for pickup.

In more general terms, using the eBay name recognition for your business provides a huge global market that you would not otherwise have access to. All of the programming is done for you so that you don't need to worry about payment collection or verifying credit card information. You just list the items and collect the orders that come in.

About the Author

For information on starting an

[eBay auctions business](#) visit www.MommyEmpire.com/

Source: <http://www.thewritemarket.com>